



## 4<sup>th</sup> IDS Workshop University of Innsbruck

SOWI Fakultätssitzungssaal, September 18, 2024

## **Program**

0900	Welcome address	
0905	Speculation in zero-value assets: A greater fool game experiment	Armando Holzknecht
0930	Search Cost Estimation and Search without Priors	Heiner
		Schumacher
0955	Heterogeneous Scars in Later Life: The Economic Impact of Early	Petru Crudu
	Labour Market Conditions	
1020	The Impact of Scarcity Appeals on Product Choice: Eye-Tracking	Kathrin Figl
	Insights from a Webshop	
1045	Adverse Experience and Behavioral Change: Natural vs. Social	Christian König
	Causes	
1110	Break	
1130	Contagion of irrational behavior in supply chain	Matthias Stefan,
		Stefan Häussler
1155	Do people willfully ignore decision support? Evidence from an	Matthias Stefan,
	online experiment	Stefan Häussler
1220	Keynote	Matthias Heinz
		U of Cologne
	How to attract talent? Field-experimental evidence on	
	emphasizing flexibility and pay in job advertisements	

Information for all presenters: each slot is limited to 25 minutes. Please allow 5-10 minutes for discussion. We will enforce strict time discipline!

Please REGISTER your participation until <u>September 11, 2024, 24:00 here:</u> https://framadate.uibk.ac.at/studs.php?sondage=3pm4ucd8rw9es9zg

**Organizers:** Dilay Yagmur, Michael Kirchler, Ulrich Remus and Esther Blanco. If you have any questions, feel free to contact us at <a href="ids@uibk.ac.at">ids@uibk.ac.at</a>.