



Internship in Ecuador

Dear University, dear Students,

Herewith we are sending you information about a possible **internship** overseas at "**Gulliver Expeditions**" in **Quito, Ecuador**.

'Gulliver' was founded in 2004 in order to offer our clients a great variety of **outdoor tours**, such as hiking, mountain biking, climbing, horseback riding, cultural excursions and guided tours in all over Ecuador including the amazing Galapagos Islands. Our **individual designed travel programs** complete our offer in whole Ecuador. For the organization of our tours, we work together with indigenous communities. Furthermore, we are supporting agricultural projects, like ecological market gardening and fruit growing and since 2013 also a project to support and help children in the megacity Quito. In addition to these projects, we also the guesthouse "**Hostería PapaGayo Cotopaxi**" located about a 1 hours' drive outside from Quito. We also own very beautiful apartments in Quito "PapaGayo City". Our clients mainly approach us online, via webpage or e-mail, but we also have walk-in clients.

Therefore, we are always looking for committed students to support our company and become a member of our international team.

In the last years, we had throughout positive experiences with the integration of foreign interns in our company. They worked together with our native staff in our travel office in Quito or in our hotel in the countryside.

Possible internships with our tour operator in Quito, Ecuador:

The students will especially support our Sales, Marketing and Operations department. You will get insight into the daily tasks and operations of a tour operator. The specific responsibilities depend on the strengths of the students as well as the duration of the internship. Possible tasks could be the following:

- **Sales** (Work on inquiries, consultation of clients, creation of pricings and travel proposals, sales of tours)
- **Marketing** (Update homepage, social networks, database and CRM system, creation of videos, articles, pictures, information- and advertisement material for Ecuador and overseas, help with translations)
- **Operations** (Realization of the bookings with our service providers, coordination of the travel process, customer care on-site)

We also offer internships in our partner hotel:

- **Hosteria PapaGayo Cotopaxi** (1h from Quito)

Possible internships in our hotel:

The internship will offer students first-hand experience in what a career would be like through exposure to various areas of a hotel. The specific responsibilities depend on the strengths and knowledge of the student as well as the duration of the internship.

- **Administration** (Human Resources, Finance, Catering, Sales, Marketing)

- **Operations** (F&B, Housekeeping)
- **Extras** (Tours with clients)

What do we offer?

- Exciting and diverse internship
- Stay in Ecuador surrounded by fascinating culture and breathtaking nature
- On-the-job training and interesting projects
- Get to know the variety of the country and its tourism with 'Gulliver's' day trips
- Enlarge your know-how and experiences with our projects
- Accommodation in a shared flat or with an Ecuadorian family
- Become a member of our international team
- Possibility of full-time employment after the internship

Who are we looking for?

- Students or graduates of tourism studies
- English working proficiency
- Basic knowledge of Spanish preferable, but not compulsory
- Open-minded and friendly personality
- Reliable, responsible, structured and organized students
- Eager to learn about the tourism in Ecuador

Do you feel addressed? Then please send us your CV to gulliverinfo@gmail.com. Do not hesitate to contact us if you have any further questions.

Are you interested in working abroad after your studies? We also offer the possibility of full-time employment after your internship.

The team of Gulliver Expeditions and PapaGayo is looking forward to getting to know you and welcome you in Ecuador!

Sincerely,

Eran Hayoun